

Profile for Yoshio “John” Suzuki
Founder of Creative 8 Solutions

- Called “New Business Trailblazer” with over thirty years of diverse sales & marketing experience in executive positioning, contract negotiations, and sales management. Resulted in having created new product markets from scratch in electronics and other markets.
- Work experiences in Japan, North/South America, Europe, South-East Asia, and in-depth knowledge/understanding of Digital Video Technologies (Video Transmission, Video/Audio Coding, Surveillance, etc.), Telecommunications & Networking (wired & wireless) technology/industry, Electronics Components technology/industry, Hard Disc Drive technology/industry, Semiconductor technology/industry, Commercial Laser technology/industry and Lighting technology/industry, 2D/3D/X-Lay SMD inspection system etc. having been stationed in US over 30 years.
- Management experiences as a marketing & sales executive at the multi high tech venture companies to make those matured organizations solid by introducing the most suitable business strategies for each company.
- Established uncountable/worldwide solid business relationships/networks with corporate executives, entrepreneur, marketing associates, and high-tech experts.
- Oriented individuals to a professional work team, with a proven and consistent track record of outstanding sales performance in growing revenues within large existing accounts, and strategic sales & marketing opportunities.